

## I. 1Q 2021/22 KEY FINANCIAL PERFORMANCE

Despite the challenges of COVID-19, VGI Group thrives in pursuing operational efficiency across its subsidiary companies and recorded positive net profit at THB 10mn in 1Q 2021/22.

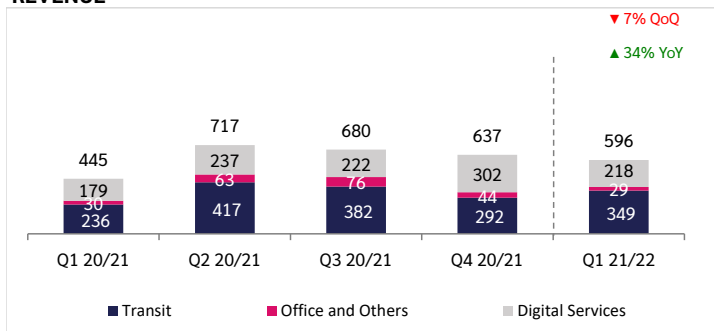
(Please find more details at <http://vgi.listedcompany.com/misc/MDNA/20210812-vgi-mdna-1q20212022-en.pdf>)

(Unit: THB mn)

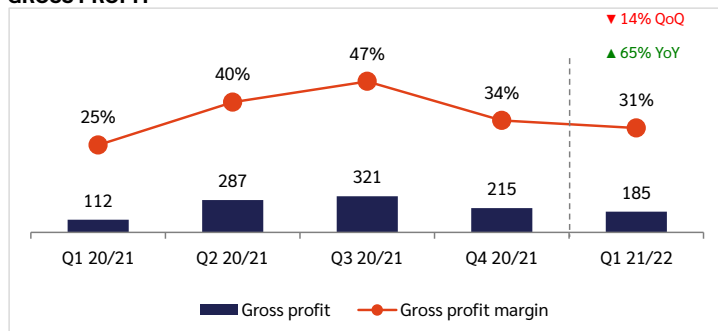
REVENUE	GROSS PROFIT	EBITDA	NET PROFIT	BALANCE SHEET (as of 30 Jun 21)
<b>596mn</b> ▲ 34% YoY	<b>185mn</b> ▲ 65% YoY	<b>119mn</b> ▼ 639% YoY	<b>10mn</b> ▼ 110% YoY	Asset 20,252mn Liabilities 3,790mn Equity 16,462mn IB Debt 1,173mn D/E Ratio 0.07X

## II. HISTORICAL FINANCIAL PERFORMANCE

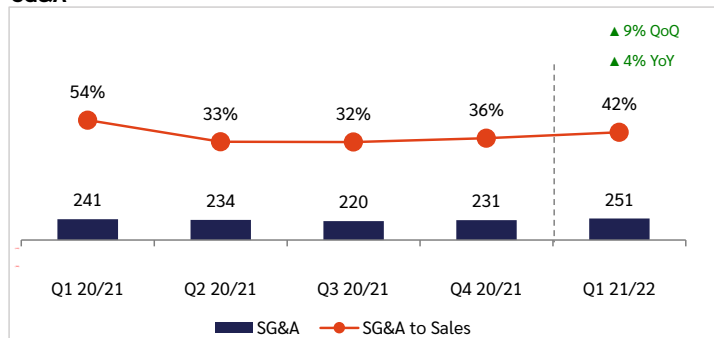
### REVENUE



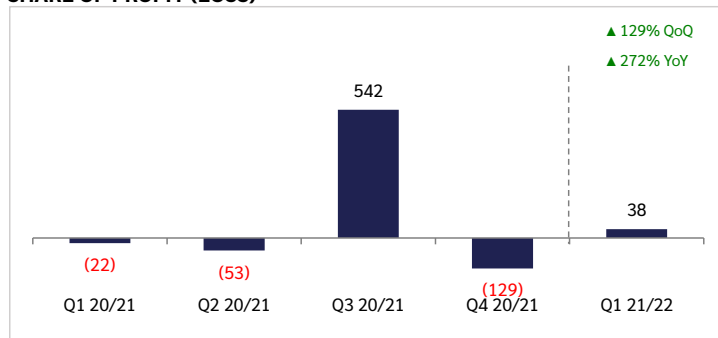
### GROSS PROFIT



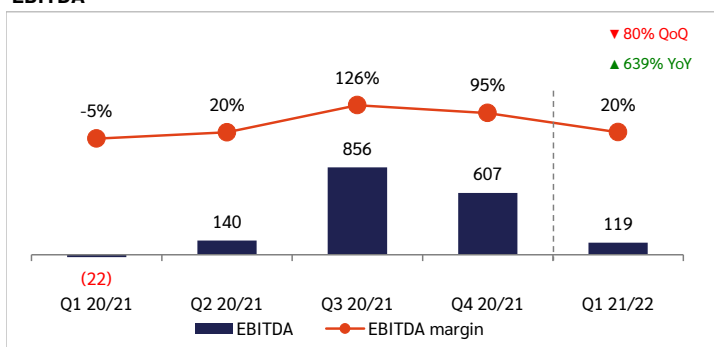
### SG&A



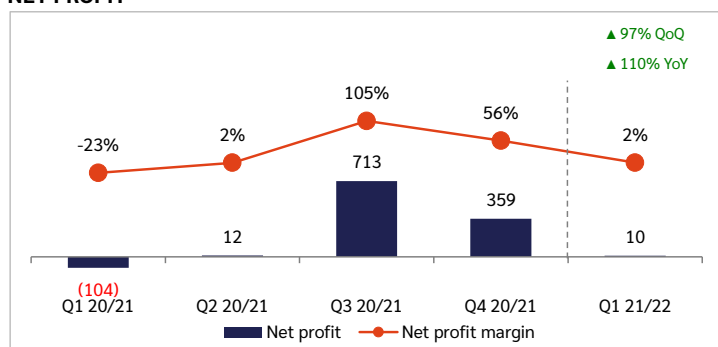
### SHARE OF PROFIT (LOSS)



### EBITDA



### NET PROFIT



## III. 2020/21 BUSINESS UPDATE

### ADVERTISING



- Continued to provide 'High Visibility' and non-traditional advertising through engagement, which is the key to amplifying marketing effectiveness

### PAYMENT



- Boosted Rabbit Line Pay users through the partnership with KBank

- 14.3mn Rabbit Cards

- 8.6mn RLP users

- 8.6mn RLP users

### NEW INITIATIVE



- Synergy showcase with the Logistics partner

### AWARDS & SOCIAL RESPONSIBILITIES



- The Most Innovative O2O Solutions for Advertising, Payment and Logistics Platforms for the 2nd consecutive year



- Free Media for COVID-19 publication