

I. 3Q 2024/25 KEY FINANCIAL PERFORMANCE

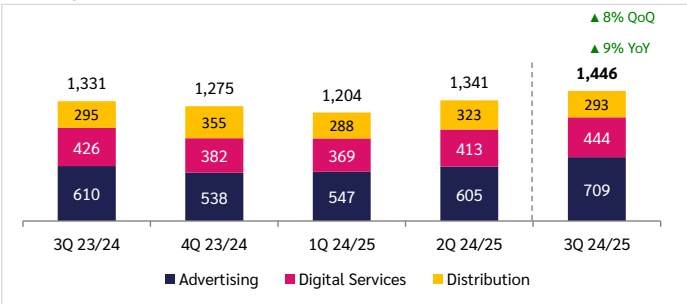
VGI reported revenue from services and sales of THB 1,446mn, driven mainly by Advertising and Digital Services business. VGI recorded share of profit for investment in JV and associates of THB 104mn, reversing the share of loss record in the same period last year. VGI reported a net profit of THB 308mn, with a net profit margin of 21.3%

Please find more details at: <https://investor.vgi.co.th/en/document/viewer/134465/md-and-a-3q-2024-25>

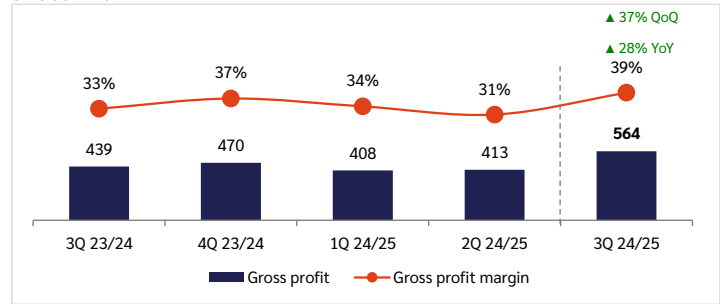
REVENUE	GROSS PROFIT	EBIT	NET PROFIT	BALANCE SHEET (as of 31 DEC 24)
1,446mn ▲ 9% YoY	564mn ▲ 28% YoY	335mn ▲ 110% YoY	308mn ▲ 109% YoY	Asset: 40,883mn Liabilities: 2,932mn Equity: 37,951mn IB Debt: 0mn D/E Ratio: 0.00X

II. HISTORICAL FINANCIAL PERFORMANCE

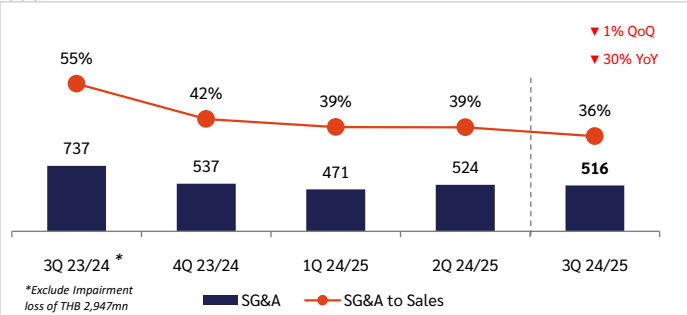
REVENUE



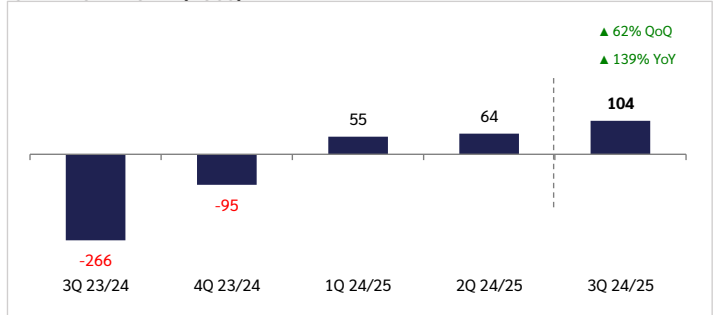
GROSS PROFIT



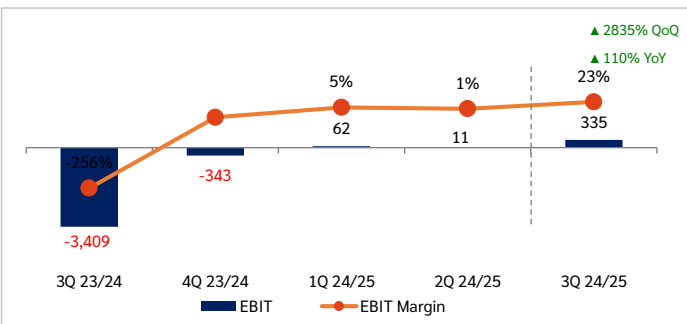
SG&A



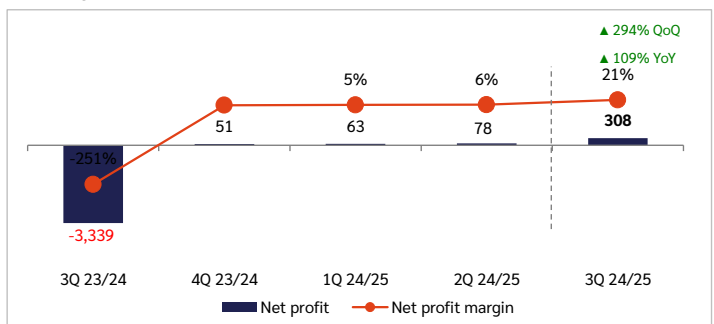
SHARE OF PROFIT (LOSS)



EBIT



NET PROFIT



III. 3Q 2024/25 BUSINESS UPDATE

ADVERTISING



After Launched in 2Q 2024/25, the Super BKK and Super BTS advertising packages remain highly popular due to their strength in combining various type of advertising media to reach target group covering more than 80% of Bangkok's population and being high-frequency media on the Skytrain that emphasizes on building brand recognition.

Advertising media utilisation rate stood at 61.1%, compared to 56.8% YoY.

DIGITAL SERVICES

rabbit card

Number of Rabbit Cards reached 19.3mn cards, + 11.1% YoY

rabbit care

Sold 62,412 insurance policies, with 73.6% from motor insurance and 26.4% from other types of insurance.

rabbit cash

Outstanding loan increased to THB 998.6mn, + 51.5% YoY

DISTRIBUTION



There were 26 Turtle shops, 22 of which were at Green Line, three at Yellow Line and one at the Unicorn building. Occupancy rate of lease space rose to 64.5% from 55.3% YoY

fanslink

Fanslink continued to focus on its own-branded products to enhance profitability and expanded its offerings to include beauty products from Korea and food supplements from Australia.

SUSTAINABILITY



AA rating in SET ESG Ratings for 4th consecutive years.



Excellent CG scoring for 9th consecutive years.
RCard received the First Runner-up award for Best Transportation Influencer Campaign.



RCash received the Outstanding Entrepreneur Award for The Thailanders Best Sources of Fund Sustainability for Digital Lending Service of Thailand 2024.